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March 7, 2017

MEMORANDUM

TO: Council M-embers

FROM: Charlie Grist

SUBJECT: Update on NEEA Accomplishments and Plans

Presenter: Jeff Harris, Chief Transformation Officer, NEEA

Summary: The Northwest Energy Efficiency Alliance (NEEA) was created in 1996 to

drive market adoption of energy-efficiency products, services and

practices for the benefit of utilities and consumers and the region. NEEA is a vehicle for regional utilities and Bonneville to band together to produce results that would be difficult to accomplish without the collective voice of 140 utilities and 13 million customers. The scope of NEEA's work includes scanning for emerging technologies, assessing opportunities for market leverage, conduction research and product testing and operating a limited

set of savings initiatives.

Jeff Harris will summarize NEEA's recent accomplishments. Mr. Harris will also brief the Council on the development of NEEA's strategic plan for the

2020-2014 funding cycle.

Relevance: Since its creation in 1996, NEEA has delivered over 1,409 aMW of cost-

effective energy efficiency through market transformation. About one quarter of utility and Bonneville savings reported over the 2010-2015 cycle were delivered through NEEA initiatives. The cost of savings from NEEA

programs has been very low – about 2.8 cents per kWh.

Workplan: A.1.1 Coordinate with regional entities (e.g. NEEA, BPA, utilities,

regulators) to ensure the regional goal for cost-effective conservation is

achieved.

Background: The creation of the Northwest Energy Efficiency Alliance (NEEA) was the

outcome of the 1996 Comprehensive Review of the Power system facilitated by the Council. The region's utilities, Bonneville and stakeholders decided to band together collectively to drive market adoption of energy efficiency products, services and practices for the

benefit of utilities and consumers and the region.

More Info:

NEEA Update: 2016 Accomplishments, Looking forward

Jeff Harris
Chief Transformation Officer









The Alliance























NW Natural







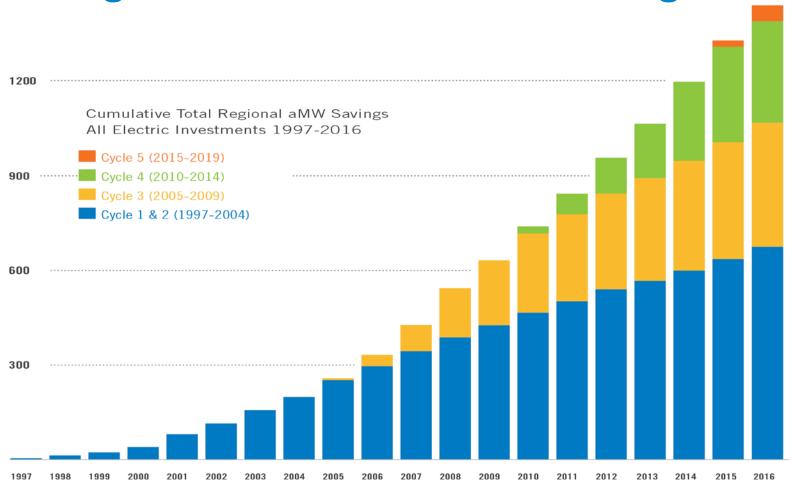




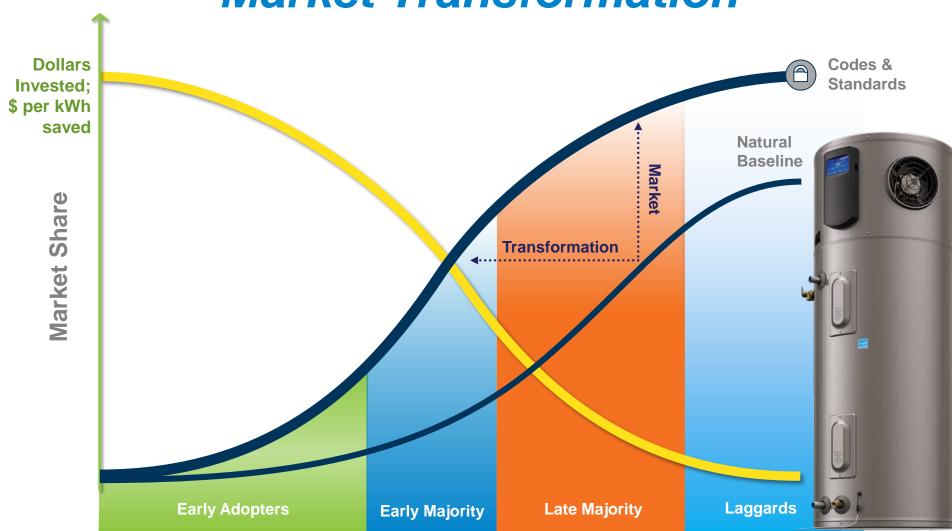




Market Transformation Delivers Long-term Cost-Effective Savings



How do we do it? Market Transformation



Time

What Does NEEA Do to Transform Markets?



Emerging Technologies



Market Development



Codes & Standards



Regional Convener



Tools, Training & Resources



Research & Evaluation

2016 Activities and Results

7th Plan Action Items:

Included in NEEA's 2015-2019 Business Plan

- REG-10 Regional Market Strategies coordination
- MCS-4 Regional work plan for ET
- REG-7 Stock Assessments
- MCS-7 Monitor and track Code Compliance
- REG-8 Codes and load forecasting for Goals

Not included (contingent on additional interest/resources)

- MCS-6 Best practice guides for new industries
- REG-1 End-use Load Shapes
- RES-5 Support Regional MT for Demand Response
- ANLYS-9 Research on EE in water and wastewater



Filling the Pipeline



Tested, validated 12 opportunities



Advanced 3 new programs



Market Development



96% of Heat pump water heater market covered



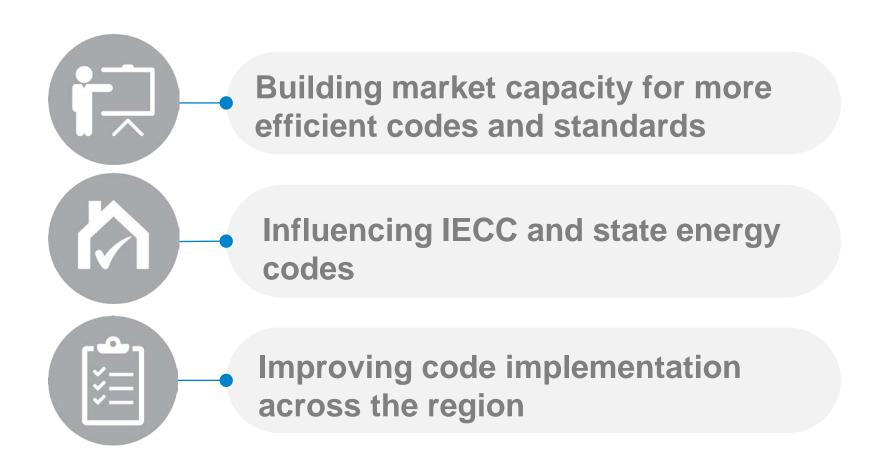
Ductless
Heat Pump
sales up
14% over
2015



Low Watt lamps gaining market share



Codes and Standards



Regional Convener



Regional Market research



Tools, Training, and Resources



7th Plan: How are we doing?

Included in NEEA's 2015-2019 Business Plan

- ✓- REG-10 Regional Market Strategies coordination
- ✓ MCS-4 Regional work plan for ET
- ✓- REG-7 Stock Assessments
- ✓ MCS-7 Monitor and track Code Compliance
- ✓- REG-8 Codes and load forecasting for Goals

Not included (contingent on additional interest/resources)

- MCS-6 Best practice guides for new industries
- ✓ REG-1 End-use Load Shapes
- √- RES-5 Support Regional MT for Demand Response
 - ANLYS-9 Research on EE in water and wastewater
- ✓ Indicates progress being made

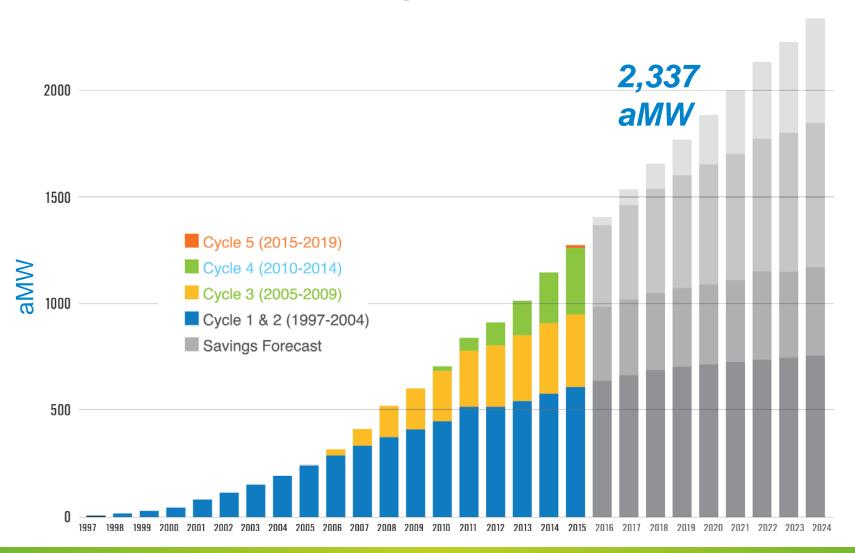


2017 Looking Ahead

Strategic Planning

- Preparation under way for 2020-2025
- Initial outreach to funders, PUCs, energy offices, utility groups
- Draft strategic plan for Council comment in fall 2017
- Updates on Conduit

Looking Forward





Together We Are Transforming the Northwest































What's Coming in 2017?











